

**GREATER NEW JERSEY ANNUAL CONFERENCE
OF THE UNITED METHODIST CHURCH**

***FINANCIAL STATEMENTS AND REPORT OF INDEPENDENT
AUDITOR'S REPORT***

FOR THE YEARS ENDED DECEMBER 31, 2021 AND 2020

GREATER NEW JERSEY ANNUAL CONFERENCE OF THE UNITED METHODIST CHURCH

TABLE OF CONTENTS

| | <u>Page</u> |
|---|-------------|
| INDEPENDENT AUDITOR'S REPORT | 1-2 |
| FINANCIAL STATEMENTS | |
| <i>Statement of Financial Position,</i> December 31, 2021 and 2020 | 3 |
| <i>Statement of Activities and Changes in Net Assets,</i> Year ended December 31, 2021 | 4 |
| <i>Statement of Activities and Changes in Net Assets,</i> Year ended December 31, 2020 | 5 |
| <i>Statement of Cash Flows,</i> Years ended December 31, 2021 and 2020 | 6 |
| <i>Statement of Functional Expenses,</i> Year ended December 31, 2021 | 7 |
| <i>Statement of Functional Expenses,</i> Year ended December 31, 2020 | 8 |
| <i>Notes to Financial Statements</i> | 9-25 |

REPORT OF INDEPENDENT CERTIFIED PUBLIC ACCOUNTANTS

To the Council on Finance and Administration
Greater New Jersey Annual Conference
of the United Methodist Church
Neptune, New Jersey

Opinion

We have audited the accompanying financial statements of Greater New Jersey Annual Conference of the United Methodist Church (the “**Conference**”) (a nonprofit organization), which comprise the statement of financial position as of December 31, 2021 and 2020, and the related statement of activities, functional expenses and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Conference as of December 31, 2021 and 2020, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor’s Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the Conference and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Conference’s ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

Auditor’s Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor’s report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements, including omissions, are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

**To the Council on Finance and Administration
Greater New Jersey Annual Conference
of the United Methodist Church
Neptune, New Jersey**

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Conference's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Conference's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audits.

Tait, Weller & Baker LLP

**Philadelphia, Pennsylvania
August 8, 2023**

GREATER NEW JERSEY ANNUAL CONFERENCE OF THE UNITED METHODIST CHURCH

STATEMENT OF FINANCIAL POSITION

December 31, 2021 And 2020

| | <u>2021</u> | <u>2020</u> |
|--|-----------------------------|-----------------------------|
| ASSETS | | |
| Cash and cash equivalents | \$ 7,103,628 | \$ 1,896,181 |
| Investments | 13,242,240 | 10,810,679 |
| Accounts receivable, net of allowance of \$172,350 and \$380,334 in 2021 and 2020, respectively | 2,069,724 | 2,350,686 |
| Pledges receivable, net | - | 53,705 |
| Loans receivable, net of allowance of \$852,055 in 2021 and 2020 | 781,319 | 1,006,806 |
| Due from related entities | 304,233 | 691,801 |
| Interest receivable | 1,962 | 1,997 |
| Prepaid expenses | 265,395 | 277,714 |
| Property and equipment | 6,600,813 | 8,345,191 |
| Beneficial interest in perpetual trust | <u>446,294</u> | <u>413,151</u> |
| Total assets | <u>\$ 30,815,608</u> | <u>\$ 25,847,911</u> |
| LIABILITIES AND NET ASSETS | | |
| Liabilities | | |
| Accounts payable and accrued expenses | \$ 2,747,039 | \$ 1,303,474 |
| Refundable advance | 954,747 | 979,452 |
| Post-retirement employee benefit obligation | <u>41,295,460</u> | <u>61,091,461</u> |
| Total liabilities | <u>44,997,246</u> | <u>63,374,387</u> |
| Net Assets | | |
| Net Assets without donor restrictions | (16,696,768) | (39,809,805) |
| Net Assets with donor restrictions | <u>2,515,130</u> | <u>2,283,329</u> |
| Total net assets | <u>(14,181,638)</u> | <u>(37,526,476)</u> |
| Total liabilities and net assets | <u>\$ 30,815,608</u> | <u>\$ 25,847,911</u> |

**GREATER NEW JERSEY ANNUAL CONFERENCE
OF THE UNITED METHODIST CHURCH**

STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS

For The Year Ended December 31, 2021

| | <u>Net Assets Without Donor Restrictions</u> | <u>Net Assets With Donor Restrictions</u> | <u>Total</u> |
|---|---|--|------------------------|
| Revenues, Gains, and Other Support | | | |
| Disciplinary obligations | \$ 7,397,889 | \$ - | \$ 7,397,889 |
| World service benevolences | 1,599,668 | - | 1,599,668 |
| Other apportioned | 50,495 | - | 50,495 |
| Non apportioned | 312,767 | 568,122 | 880,889 |
| Program revenue | 8,154 | - | 8,154 |
| Change in value of perpetual trusts | - | 33,143 | 33,143 |
| Investment income | 786,038 | 55,889 | 841,927 |
| Other revenue | 2,128,291 | 1,224 | 2,129,515 |
| Gain on sale of congregational property | 4,894,542 | - | 4,894,542 |
| Gain on sale of Conference property | 246,920 | - | 246,920 |
| Net assets released from restriction | <u>426,577</u> | <u>(426,577)</u> | <u>-</u> |
| Total support, gains, and other support | <u>17,851,341</u> | <u>231,801</u> | <u>18,083,142</u> |
| Expenses and Losses | | | |
| Clergy support | 1,471,556 | - | 1,471,556 |
| World service programs | 3,483,969 | - | 3,483,969 |
| Other apportioned funds | 19,404 | - | 19,404 |
| Other disbursements | 2,563,050 | - | 2,563,050 |
| Administrative expense | 4,525,451 | - | 4,525,451 |
| Unreimbursed pension, health and property insurance | <u>2,470,875</u> | <u>-</u> | <u>2,470,875</u> |
| Total expenses and losses | <u>14,534,305</u> | <u>-</u> | <u>14,534,305</u> |
| Excess of revenue over expenses | 3,317,036 | 231,801 | 3,548,837 |
| Other Changes | | | |
| Change in actuarial value of post-retirement benefits | <u>19,796,001</u> | <u>-</u> | <u>19,796,001</u> |
| Change in net assets | 23,113,037 | 231,801 | 23,344,838 |
| Net Assets | | | |
| Beginning of year | <u>(39,809,805)</u> | <u>2,283,329</u> | <u>(37,526,476)</u> |
| End of year | <u>\$ (16,696,768)</u> | <u>\$ 2,515,130</u> | <u>\$ (14,181,638)</u> |

**GREATER NEW JERSEY ANNUAL CONFERENCE
OF THE UNITED METHODIST CHURCH**

STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS

For The Year Ended December 31, 2020

| | <u>Net Assets Without Donor Restrictions</u> | <u>Net Assets With Donor Restrictions</u> | <u>Total</u> |
|---|---|--|------------------------|
| Revenues, Gains, and Other Support: | | | |
| Disciplinary obligations | \$ 3,346,111 | \$ - | \$ 3,346,111 |
| World service benevolences | 2,486,375 | - | 2,486,375 |
| Other apportioned | 1,684,048 | - | 1,684,048 |
| Non apportioned | 588,116 | 1,015,050 | 1,603,166 |
| Program revenue | 79,980 | - | 79,980 |
| Change in value of perpetual trusts | - | 37,924 | 37,924 |
| Investment income | 1,205,311 | 36,167 | 1,241,478 |
| Other revenue | 2,541,634 | 3,397 | 2,545,031 |
| Gain on sale of real estate | 3,030,455 | - | 3,030,455 |
| Net assets released from restriction | <u>476,105</u> | <u>(476,105)</u> | <u>-</u> |
| Total support, gains, and other support | <u>15,438,135</u> | <u>616,433</u> | <u>16,054,568</u> |
| Expenses and Losses | | | |
| Clergy support | 2,179,024 | - | 2,179,024 |
| World service programs | 2,930,373 | - | 2,930,373 |
| Other apportioned funds | 413,476 | - | 413,476 |
| Other disbursements | 3,882,047 | - | 3,882,047 |
| Administrative expense | 3,791,779 | - | 3,791,779 |
| Post-retirement health costs | 3,118,265 | - | 3,118,265 |
| Unreimbursed pension, health and property insurance | <u>64,103</u> | <u>-</u> | <u>64,103</u> |
| Total expenses and losses | <u>16,379,067</u> | <u>-</u> | <u>16,379,067</u> |
| Excess (deficit) of revenue over expenses | (940,932) | 616,433 | (324,499) |
| Other Changes | | | |
| Change in actuarial value of post-retirement benefits | <u>(4,683,073)</u> | <u>-</u> | <u>(4,683,073)</u> |
| Change in net assets | (5,624,005) | 616,433 | (5,007,572) |
| Net Assets | | | |
| Beginning of year | <u>(34,185,800)</u> | <u>1,666,896</u> | <u>(32,518,904)</u> |
| End of year | <u>\$ (39,809,805)</u> | <u>\$ 2,283,329</u> | <u>\$ (37,526,476)</u> |

GREATER NEW JERSEY ANNUAL CONFERENCE OF THE UNITED METHODIST CHURCH

STATEMENT OF CASH FLOWS

For The Years Ended December 31, 2021 And 2020

| | <u>2021</u> | <u>2020</u> |
|--|---------------------|---------------------|
| CASH FLOWS FROM OPERATING ACTIVITIES | | |
| <i>Change in net assets</i> | \$ 23,344,838 | \$ (5,007,572) |
| <i>Adjustments to reconcile change in net assets to net cash used for operating activities</i> | | |
| Depreciation expense | 338,189 | 397,144 |
| Realized gain on investments | (223,425) | (564,639) |
| Unrealized gain on investments | (737,480) | (745,555) |
| Gain on disposal of fixed assets | (246,920) | - |
| Change in value of perpetual trusts | (33,143) | (37,924) |
| (Increase) decrease in | | |
| Accounts receivable | 563,136 | (639,404) |
| Pledges receivable | 53,705 | 8,324 |
| Due from Bishop's office | - | 119,053 |
| Due from related entities | 105,394 | 313,355 |
| Prepaid expenses and other | 12,354 | (69,723) |
| Increase (decrease) in | | |
| Accounts payable and accrued expenses | 1,443,565 | (2,213,468) |
| Refundable advance | (24,705) | 979,452 |
| Post-retirement benefits liability | <u>(19,796,001)</u> | <u>4,985,754</u> |
| Net cash provided by (used for operating activities) | <u>4,799,507</u> | <u>(2,475,203)</u> |
| CASH FLOWS FROM INVESTING ACTIVITIES | | |
| Increase in loans receivable | - | (70,400) |
| Repayments of loans receivable | 202,773 | 56,370 |
| Loans written off | 22,714 | 368,021 |
| Purchase of investments | (6,034,642) | (4,961,378) |
| Proceeds from the sale of investments | 4,558,068 | 8,089,984 |
| Net change in short-term investments | 5,918 | (31,411) |
| Proceeds on disposal of fixed assets | 1,690,920 | 263,245 |
| Purchase of fixed assets | <u>(37,811)</u> | <u>(64,800)</u> |
| Net cash provided by investing activities | <u>407,940</u> | <u>263,245</u> |
| Net increase in cash and cash equivalents | 5,207,447 | 1,174,436 |
| CASH AND CASH EQUIVALENTS | | |
| Beginning of year | <u>1,896,181</u> | <u>721,745</u> |
| End of year | <u>\$ 7,103,628</u> | <u>\$ 1,896,181</u> |

**GREATER NEW JERSEY ANNUAL CONFERENCE
OF THE UNITED METHODIST CHURCH**

STATEMENT OF FUNCTIONAL EXPENSES

For The Year Ended December 31, 2021

| | Program Services | | | | Total Program | Management And General | Totals Expense |
|--|---------------------------|--------------------------|------------------------------|--------------------------|--------------------------|-----------------------------------|---------------------------|
| | Clergy Support | World Service | Other Apportioned | Other Program | | | |
| Grants | \$ 112,369 | \$ 651,568 | \$ 18,753 | \$ 1,524,493 | \$ 2,307,183 | \$ - | \$ 2,307,183 |
| Grants to GCFA | - | 1,599,668 | - | 23,345 | 1,623,013 | 29,952 | 1,652,965 |
| Salary | 834,318 | 631,813 | - | 180,074 | 1,646,205 | 1,867,413 | 3,513,618 |
| Payroll taxes | - | 25,479 | - | 900 | 26,379 | 141,289 | 167,668 |
| Pension expense | 147,468 | 70,861 | - | 25,770 | 244,099 | 147,003 | 391,102 |
| Other employee benefits | 162,807 | 86,442 | - | 31,794 | 281,043 | 324,402 | 605,445 |
| Professional fees | 33,212 | 55,000 | 200 | - | 88,412 | 217,010 | 305,422 |
| Office expense | 12,255 | 65,626 | - | - | 77,881 | 92,585 | 170,466 |
| Information technology | 5,849 | 38,014 | - | 15,791 | 59,654 | 154,150 | 213,804 |
| Occupancy | 84,759 | - | - | - | 84,759 | 129,070 | 213,829 |
| Travel | 15,554 | 2,382 | - | 917 | 18,853 | 3,587 | 22,440 |
| Conferences, conventions, and meetings | 3,884 | 2,105 | - | 454 | 6,443 | 15,588 | 22,031 |
| Payments to affiliates | - | 170,000 | - | 131,877 | 301,877 | - | 301,877 |
| Depreciation | 34,241 | 81,066 | 451 | 80,746 | 196,504 | 141,685 | 338,189 |
| Insurance | 8,747 | - | - | - | 8,747 | 31,872 | 40,619 |
| Staff training | 4,586 | 850 | - | - | 5,436 | - | 5,436 |
| Bad debt | - | - | - | - | - | 907,149 | 907,149 |
| Miscellaneous | 11,507 | 3,095 | - | 546,889 | 561,491 | 322,696 | 884,187 |
| Post retirement costs | - | - | - | - | - | <u>2,470,875</u> | <u>2,470,875</u> |
| Total expense | <u>\$1,471,556</u> | <u>\$3,483,969</u> | <u>\$19,404</u> | <u>\$2,563,050</u> | <u>\$7,537,979</u> | <u>\$6,996,326</u> | <u>\$14,534,305</u> |

See notes to the financial statements.

**GREATER NEW JERSEY ANNUAL CONFERENCE
OF THE UNITED METHODIST CHURCH**

STATEMENT OF FUNCTIONAL EXPENSES

For The Year Ended December 31, 2020

| | Program Services | | | | Total Program | Management And General | Totals Expense |
|---|---------------------------|--------------------------|------------------------------|--------------------------|--------------------------|-----------------------------------|---------------------------|
| | Clergy Support | World Service | Other Apportioned | Other Program | | | |
| Grants | \$ 113,183 | \$ 465,614 | \$ 31,831 | \$2,118,034 | \$2,728,662 | \$ 140,077 | \$ 2,868,739 |
| Grants to GCFA | 254,277 | 858,636 | 359,076 | 53,272 | 1,525,261 | 134,129 | 1,659,390 |
| Salary | 1,228,756 | 903,047 | 5,684 | 480,927 | 2,618,414 | 1,015,244 | 3,633,658 |
| Payroll taxes | - | 45,354 | - | 13,568 | 58,922 | 96,972 | 155,894 |
| Pension expense | 195,408 | 92,320 | - | 65,170 | 352,898 | 86,943 | 439,841 |
| Other employee benefits | 121,250 | 98,895 | - | 74,375 | 294,520 | 222,558 | 517,078 |
| Professional fees | 3,125 | - | 4,375 | 15,000 | 22,500 | 111,313 | 133,813 |
| Office expense | 21,155 | 72,210 | - | - | 93,365 | 86,152 | 179,517 |
| Information technology | 9,466 | 42,803 | - | 24,110 | 76,379 | 159,038 | 235,417 |
| Occupancy | 93,630 | - | - | - | 93,630 | 701,649 | 795,279 |
| Travel | 44,197 | 18,879 | - | 17,767 | 80,843 | 25,780 | 106,623 |
| Conferences, conventions, and meetings | 6,356 | 100,017 | 2,507 | 195,309 | 304,189 | 25,041 | 329,230 |
| Payments to affiliates | - | 141,192 | - | 251,763 | 392,955 | - | 392,955 |
| Depreciation | 52,718 | 70,896 | 10,003 | 93,920 | 227,537 | 169,606 | 397,143 |
| Insurance | 8,778 | - | - | - | 8,778 | 43,938 | 52,716 |
| Staff training | 22,051 | 3,954 | - | 644 | 26,649 | 837 | 27,486 |
| Bad debt | - | - | - | - | - | 339,730 | 339,730 |
| Miscellaneous | 4,674 | 16,556 | - | 478,188 | 499,418 | 432,772 | 932,190 |
| Post retirement costs | - | - | - | - | - | 3,118,265 | 3,118,265 |
| Unreimbursed pension, health and property Insurance (<i>Note 14</i>) | - | - | - | - | - | 64,103 | 64,103 |
| Total expense | <u>\$2,179,024</u> | <u>\$2,930,373</u> | <u>\$413,476</u> | <u>\$3,882,047</u> | <u>\$9,404,920</u> | <u>\$6,974,147</u> | <u>\$16,379,067</u> |

GREATER NEW JERSEY ANNUAL CONFERENCE OF THE UNITED METHODIST CHURCH

NOTES TO THE FINANCIAL STATEMENTS

December 31, 2021 And 2020

(1) ORGANIZATION

Greater New Jersey Annual Conference of the United Methodist Church (the “*Conference*”) is an integral part of the General Conference of the United Methodist Church. Each member church in the Greater New Jersey Annual Conference supports the operating budget and, in addition, makes contributions or grants to the Conference’s and General Conference’s missions and programs. Investment revenue and program revenue also support the activities of the Conference.

(2) SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

BASIS OF ACCOUNTING

The financial statements of the Conference have been prepared on the accrual basis of accounting and accordingly reflect all significant receivables, payables and other liabilities.

INCOME TAXES

The Conference is a religious organization and is exempt from federal income taxes as a result of its affiliation with the United Methodist Church, under the provisions of Section 501(c)(3) of the Internal Revenue Code.

The Conference has reviewed their tax positions and has concluded that there are no significant uncertain tax positions that would require recognition in the financial statements.

CASH AND CASH EQUIVALENTS

For purposes of the Statement of Cash Flows, the Conference considers all unrestricted highly liquid investments with an initial maturity of three months or less to be cash equivalents.

INVESTMENTS AND INVESTMENT INCOME

Investments are reported at fair value, while donated securities are recorded at fair value on the date of donation. Net investment return is reported in the statements of activities and consists of interest and dividend income, realized and unrealized capital gains and losses, less investment expenses.

ACCOUNTS RECEIVABLE

Accounts receivable are stated at the amount management expects to collect from outstanding balances. Management provides for probable uncollectible amounts through a provision for bad debt expense and an adjustment to a valuation allowance based on its assessment of the current status of individual accounts. Balances that are still outstanding after management has used reasonable collection efforts are written off through a charge to the valuation allowance and a credit to accounts receivable.

PLEDGES RECEIVABLE

Pledges receivable are recognized as income in the year the pledge is made. Pledges that are expected to be received within one year are recorded at net realizable value. Pledges that are expected to be collected in future years are recorded at the present value of their estimated future cash flows. The discounts on those amounts are computed using risk-free interest rates applicable to the year in which the pledges are received. Amortization of the discount is included in contribution revenue. The Conference uses the allowance method to determine uncollectible receivables. An allowance for uncollectible pledges is estimated based upon management’s judgement and includes factors such as prior collection history.

GREATER NEW JERSEY ANNUAL CONFERENCE OF THE UNITED METHODIST CHURCH

NOTES TO THE FINANCIAL STATEMENTS – (Continued)

December 31, 2021 And 2020

LAND, BUILDINGS AND EQUIPMENT

Depreciable assets over \$5,000 are recorded at cost at date of acquisition or fair value at date of donation in the case of gifts. Depreciation is recorded on a straight-line basis over the estimated useful lives as follows:

| | |
|-----------------------------------|---------------|
| Buildings | 25 – 40 years |
| Equipment, furniture and fixtures | 4 – 10 years |

Property and equipment are reviewed each year for impairment or whenever events or changes in business circumstances indicate carrying value of the assets may not be recoverable. Impairment losses are recognized if expected future cash flows from the assets are less than their carrying values. No impairment losses were recognized during the year ended December 31, 2021.

POST-RETIREMENT BENEFITS

The Conference has adopted FASB ASC 715, Compensation – Retirement Benefits which requires that the funded status of defined benefit pensions and other postretirement benefit plans be fully recognized in the statement of financial position.

NET ASSETS

Net assets, revenues, gains, and losses are classified based on the existence or absence of donor or grantor-imposed restrictions. Accordingly, net assets of the Conference and changes therein are classified and reported as follows:

Net Assets Without Donor Restrictions – Net assets available for use in general operations and not subject to donor (or certain grantor) restrictions. The governing board has designated, from net assets without donor restrictions, net assets for an operating reserve and board-designated endowment.

Net Assets With Donor Restrictions – We report contributions restricted by donors as increases in net assets without donor restrictions if the restrictions expire (that is, when a stipulated time restriction ends or purpose restriction is accomplished) in the reporting period in which the revenue is recognized. All other donor-restricted contributions are reported as increases in net assets with donor restrictions, depending on the nature of the restrictions. When a restriction expires, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statements of activities as net assets released from restrictions.

REVENUE RECOGNITION

The Conference recognizes contributions when cash, securities or other assets or an unconditional promise to give. Conditional promises to give – that is, those with a measurable performance or other barrier and right of return – are not recognized until the conditions on which they depend have been met. The Conference reports gifts of cash and other assets as restricted support if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statement of activities as “net assets released from restriction”. Restricted contributions and grants, whose restrictions expire in the year received are recorded as revenue without donor restrictions.

The Conference recognizes revenue from seminars and events during the year in which the seminars and events occur. The performance obligation is at the point in time at which the customer attends the event or seminar.

GREATER NEW JERSEY ANNUAL CONFERENCE OF THE UNITED METHODIST CHURCH

NOTES TO THE FINANCIAL STATEMENTS – (Continued)

December 31, 2021 And 2020

USE OF ESTIMATES

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, disclosure of contingent assets and liabilities and reported amounts of revenues and expenses in the financial statements and accompanying notes. Actual results could differ from these estimates.

FUNCTIONAL EXPENSES

The costs of program and supporting services activities have been summarized on a functional basis in the statements of activities. The statement of functional expenses presents the natural classification detail of expenses by function. Directly identifiable expenses are charged to programs and supporting services. Expenses related to more than one function are charged to programs and supporting services on the basis of periodic time and expense studies.

Management and general expenses include these expenses that are not directly identifiable with any other specific function but provide for the overall support and direction of the Conference.

RECLASSIFICATIONS

Certain reclassifications were made to the 2020 financial statements to conform to the 2021 presentation.

(3) INVESTMENTS

Investments at December 31, 2021 consisted of the following:

| | <u>Cost</u> | <u>Fair Value</u> |
|--|---------------------|---------------------|
| Certificate of deposit | \$ 77,632 | \$ 77,632 |
| Wespath mutual fund (fund of funds) (a) | 10,175,270 | 13,139,115 |
| Wespath mutual fund (short term investments) (b) | <u>25,508</u> | <u>25,493</u> |
| Total | <u>\$10,278,410</u> | <u>\$13,242,240</u> |

As of December 31, 2021, accumulated net unrealized gains were \$2,963,830.

GREATER NEW JERSEY ANNUAL CONFERENCE OF THE UNITED METHODIST CHURCH

NOTES TO THE FINANCIAL STATEMENTS – (Continued)

December 31, 2021 And 2020

Investments at December 31, 2020 consisted of the following:

| | <u>Cost</u> | <u>Fair Value</u> |
|--|---------------------|----------------------|
| Certificate of deposit | \$ 77,632 | \$ 77,632 |
| Wespath mutual fund (fund of funds) (a) | 8,475,278 | 10,701,636 |
| Wespath mutual fund (short term investments) (b) | <u>31,419</u> | <u>31,411</u> |
| Total | <u>\$ 8,584,329</u> | <u>\$ 10,810,679</u> |

As of December 31, 2020, accumulated net unrealized gains were \$2,226,350.

- (a) The Conference invests in the Multiple Asset Fund, a mutual fund managed by Wespath. The fund's objective is to attain current income and capital appreciation, by investing in a broad mix of investments. The mutual fund invests in four other Wespath mutual funds to maintain an investment allocation of approximately 35% U.S. equity, 30% international equity, 25% fixed income, and 10% inflation protection. The asset allocation will be rebalanced periodically when holding falls outside of a 3% tolerance.
- (b) The Conference invests in the Short-Term Investment Fund, a mutual fund (short-term investments) managed by Wespath. The fund's objective is to preserve capital while earning current income higher than that of money market funds. The mutual fund seeks to achieve its investment objective by exclusively holding cash and cash equivalents in the form of units of the sweep account. The sweep account holds primarily short-term fixed income instruments including U.S. Government bonds, agency bonds, corporate bonds, securitized products, commercial paper, certificates of deposit, and other similar types of investments.

(4) FAIR VALUE OF FINANCIAL INSTRUMENTS

The Conference utilized various methods to measure the fair value of its investments on a recurring basis. Generally accepted accounting principles establish a hierarchy that prioritizes inputs to valuation methods. The three levels of inputs are described below:

- Level 1 – Unadjusted quoted prices in active markets for identical assets or liabilities that the Conference has the ability to access.
- Level 2 – Observable inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly or indirectly. These inputs may include quoted prices for the identical instrument on an inactive market, prices for similar instruments, interest rates, prepayment speeds, credit risk, yield curves, default rates and similar data.
- Level 3 – Unobservable inputs for the asset or liability, to the extent relevant observable inputs are not available, representing the Conference's own assumptions about the assumptions a market participant would use in valuing the asset or liability, and would be based on the best information available.

The inputs methodology used for valuing securities are not necessarily an indication of the risk associated with investing in those securities.

GREATER NEW JERSEY ANNUAL CONFERENCE OF THE UNITED METHODIST CHURCH

NOTES TO THE FINANCIAL STATEMENTS – (Continued)

December 31, 2021 And 2020

The summary of inputs used to value the Conference's investments as of December 31 is as follows:

| | 2021 | | | |
|---|----------------------|-----------------------|-----------------------|-----------------------|
| | <u>Total</u> | <u>Level 1</u> | <u>Level 2</u> | <u>Level 3</u> |
| Certificates of deposit | \$ 77,632 | \$ - | \$ 77,632 | \$ - |
| | 77,632 | - | 77,632 | - |
| Wespath mutual funds reported at net asset value | <u>13,164,608</u> | | | |
| Total | <u>\$ 13,242,240</u> | | | |
| Beneficial Interest in Perpetual Trusts | <u>\$ 446,294</u> | <u>\$ -</u> | <u>\$ -</u> | <u>\$ 446,294</u> |

| | 2020 | | | |
|---|----------------------|-----------------------|-----------------------|-----------------------|
| | <u>Total</u> | <u>Level 1</u> | <u>Level 2</u> | <u>Level 3</u> |
| Certificates of deposit | \$ 77,632 | \$ - | \$ 77,632 | \$ - |
| | 77,632 | - | 77,632 | - |
| Wespath mutual funds reported at net asset value | <u>10,733,047</u> | | | |
| Total | <u>\$ 10,810,679</u> | | | |
| Beneficial Interest in Perpetual Trusts | <u>\$ 413,151</u> | <u>\$ -</u> | <u>\$ -</u> | <u>\$ 413,151</u> |

The beneficial interest in perpetual trust is measured at estimated future cash flows which involve unobservable inputs. As a result, the present value techniques would be Level 3 inputs.

The changes in the financial instruments as of December 31 are measured at fair value for which the Conference used Level 3 inputs to determine fair value are as follows:

| | <u>2021</u> | <u>2020</u> |
|----------------------|--------------------|--------------------|
| Balance, January 1 | \$ 413,151 | \$ 375,227 |
| Change in value | <u>33,143</u> | <u>37,924</u> |
| Balance, December 31 | <u>\$ 446,294</u> | <u>\$ 413,151</u> |

(5) LOAN RECEIVABLE

Loans are stated at unpaid principal balances, less an allowance. The allowance for loan losses is maintained at a level that, in management's judgement, that is adequate to absorb credit losses inherent in the loan portfolio. The amount of the allowance is based on management's evaluation of the collectability of the loan portfolio, including the nature of the portfolio, credit concentrations trends in historical loss experience, specific impaired loans, economic conditions, and other risks inherent in the portfolio. Allowances for impaired loans are generally determined based on collateral values or the present value of estimated cash flows. The allowance is increased by a provision for loan losses, which is charged to expense, and reduced by charge-offs, net of recoveries.

GREATER NEW JERSEY ANNUAL CONFERENCE OF THE UNITED METHODIST CHURCH

NOTES TO THE FINANCIAL STATEMENTS – (Continued)

December 31, 2021 And 2020

A loan is considered impaired when, based on currently available information, it is probable that the Conference will not collect all of the principal and interest contractually required by the loan agreement. Impaired loans include loans that have been modified in a troubled debt restructuring and loans placed on nonaccrual status. All impaired loans are evaluated for an asset-specific allowance for credit losses. An allowance for credit losses on impaired loans is recognized when the recorded investment in the loan exceeds the estimated cash flows expected to be received from the borrower, discounted using the original effective interest rate of the loan.

Impaired loans are placed on nonaccrual status. When a loan is placed on nonaccrual status, accrued interest income is reversed. Interest income on impaired loans is only recognized when actually received from the borrower. Partial payments of contractual amounts due on impaired loans are treated as interest income on a cash basis until such time as the loan is restored to performing status.

The following table provides information on impaired loans at December 31, 2021 and 2020:

| | Unpaid Principal Balance Of <u>Impaired Loans</u> | Allowance For Credit Losses On <u>Impaired Loans</u> |
|--|--|---|
| Impaired loans for which an allowance for credit loss is recognized | | |
| Loans receivable | <u>\$852,055</u> | <u>\$852,055</u> |

The Conference's practice is to charge off any loan or portion of a loan when the loan is determined by management to be uncollectible due to the borrower's failure to meet repayment terms, the borrower's deteriorating or deteriorated financial condition, the depreciation of the underlying collateral, or for other reasons.

Activity in the allowance for loan losses at December 31 are as follows:

| | <u>2021</u> | <u>2020</u> |
|-----------------|--------------------|--------------------|
| Opening balance | \$ 852,055 | \$ 535,034 |
| Written off | - | - |
| Recovered | - | - |
| Provision | <u>-</u> | <u>317,021</u> |
| Closing balance | <u>\$ 852,055</u> | <u>\$ 852,055</u> |

GREATER NEW JERSEY ANNUAL CONFERENCE OF THE UNITED METHODIST CHURCH

NOTES TO THE FINANCIAL STATEMENTS – (Continued)

December 31, 2021 And 2020

(6) PROPERTY AND EQUIPMENT

Details of property and equipment at December 31, are as follows:

| | <u>2021</u> | <u>2020</u> |
|---------------------------------|---------------------|---------------------|
| Land | \$ 942,968 | \$ 1,435,957 |
| Buildings | 7,520,468 | 9,077,208 |
| Leasehold improvements | 149,577 | 149,577 |
| Computer equipment and software | 162,804 | 162,804 |
| Furniture and fixtures | <u>214,939</u> | <u>214,939</u> |
| | 8,990,756 | 11,040,485 |
| Less accumulated depreciation | <u>(2,389,943)</u> | <u>(2,695,294)</u> |
| | <u>\$ 6,600,813</u> | <u>\$ 8,345,191</u> |

(7) NET ASSETS

Net assets with donor restrictions at December 31, 2021 and 2020 are available for the following purposes:

| | <u>2021</u> | <u>2020</u> |
|--|---------------------|---------------------|
| Subject to expenditure for specified purpose: | | |
| Various scholarships for education | \$ 322,860 | \$ 329,374 |
| Missional programs, church growth, and/or church construction | 1,192,686 | 947,869 |
| Retired preachers, ill or in need | 166,176 | 158,263 |
| Bright Spots | <u>7,394</u> | <u>7,394</u> |
| | <u>1,689,116</u> | <u>1,442,900</u> |
| Subject to time restrictions – pledges | <u>-</u> | <u>53,705</u> |
| Subject to the Conferences endowment spending policy and appropriation | | |
| Scholarships for education | 360,220 | 354,073 |
| Old and needy women of the Methodist Episcopal denomination | 10,000 | 10,000 |
| Pension and health benefits of retired clergy | 5,000 | 5,000 |
| Clergy assistance | <u>4,500</u> | <u>4,500</u> |
| | <u>379,720</u> | <u>373,573</u> |
| Not subject to spending policy or appropriation | | |
| Perpetual trusts held by a third party | <u>446,294</u> | <u>413,151</u> |
| Total net assets with donor restrictions | <u>\$ 2,515,130</u> | <u>\$ 2,283,329</u> |

Net assets were released from donor restriction by incurring expenditures satisfying the restricted purpose as follows at December 31, 2021 and 2020:

| | <u>2021</u> | <u>2020</u> |
|---|-------------------|-------------------|
| Specific churches within the Conference | \$ - | \$ 23,435 |
| Scholarships | 31,700 | 33,005 |
| Missional programs, church growth, and/or church construction | <u>394,877</u> | <u>419,665</u> |
| Total net assets released from restrictions | <u>\$ 426,577</u> | <u>\$ 476,105</u> |

GREATER NEW JERSEY ANNUAL CONFERENCE OF THE UNITED METHODIST CHURCH

NOTES TO THE FINANCIAL STATEMENTS – (Continued)

December 31, 2021 And 2020

ENDOWMENT FUNDS

The Conference's endowment fund consists of donor-restricted endowment funds. As required by GAAP in the United States, net assets associated with endowment funds, including funds designated by the Conference to function as endowments, are classified and reported based upon the existence or absence of donor-imposed restrictions

INTERPRETATION OF RELEVANT LAW

The Conference is incorporated in the state of New Jersey, which has enacted the Uniform Prudent Management of Institutional Funds Act ("**UPMIFA**"). UPMIFA governs donor restricted or permanently restricted endowment funds for not-for-profit corporations. The Conference has interpreted the applicable state standards and guidelines for the prudent management of an endowment fund as requiring the preservation of the fair value of the original gift as of the gift date of the endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Conference classifies as net assets with donor restrictions (a) the original value of gifts donated to the permanent endowment; (b) the original value of subsequent gifts to the permanent endowment; and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund (i.e. the accumulated realized and unrealized gains/losses) that is not classified in permanently restricted net assets is classified as temporarily restricted net assets until those amounts are appropriated for expenditure by the Conference.

The Conference considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- (1) The duration and preservation of the fund
- (2) The purposes of this organization and the donor-restricted endowment fund
- (3) General economic conditions
- (4) The possible effect of inflation and deflation
- (5) The expected total return from income and the appreciation of investments
- (6) Other resources of the organization
- (7) The investment policies of the organization

RETURN OBJECTIVES AND RISK PARAMETERS

The Conference has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowment while seeking to maintain the purchasing power of the endowment asset. Endowment assets include those assets of donor-restricted funds that the organization must hold in perpetuity or for a donor-specified period as well as board-designated funds. Under this policy, as approved by the Council on Finance and Administration, the endowment assets are invested in a manner that is intended to produce results that exceed the price and yield results of the S&P 500 index while assuming a moderate level of investment risk. The Conference expects its endowment funds, over time, to provide an average rate of return of approximately 6.5 percent annually. Actual returns in any given year may vary from this amount.

To satisfy its long-term rate-of-return objectives, the Conference relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The Conference targets a diversified asset allocation that places a greater emphasis on equity-based investments to achieve its long-term return objectives within prudent risk constraints.

GREATER NEW JERSEY ANNUAL CONFERENCE OF THE UNITED METHODIST CHURCH

NOTES TO THE FINANCIAL STATEMENTS – (Continued)

December 31, 2021 And 2020

SPENDING POLICY

The Conference has a policy of appropriating for expenditure 5% of the average fair value of each respective endowment. The Conference expects the current spending policy to allow its endowment funds to grow at a minimal average rate of 5% annually. This is consistent with the Conference's objective to maintain the purchasing power of the endowment assets as well as to provide additional real growth through new gifts and investment return.

As of December 31, 2021 and 2020, the Conference has the following endowment net asset composition by type of fund:

| | <u>2021</u> | <u>2020</u> |
|---|--|--|
| | <u>With Donor Restriction</u> | <u>With Donor Restriction</u> |
| Donor-restricted endowment funds | | |
| Original donor-restricted gift amount and amounts required to be maintained in perpetuity by donor | \$ 604,811 | \$ 604,811 |
| Accumulated investment gains | <u>223,735</u> | <u>181,913</u> |
| | <u>\$ 828,546</u> | <u>\$ 786,724</u> |

Change in endowment net assets for the years ended December 31, 2021 and 2020 are as follows:

| | <u>2021</u> | <u>2020</u> |
|--|--|--|
| | <u>With Donor Restriction</u> | <u>With Donor Restriction</u> |
| Endowment net assets, beginning of year | \$ 786,724 | \$ 814,102 |
| Investment return, net | 8,679 | (67,302) |
| Contributions | - | 2,000 |
| Change in value of beneficial interest in trusts | <u>33,143</u> | <u>37,924</u> |
| Endowment net assets, end of year | <u>\$ 828,546</u> | <u>\$ 786,724</u> |

(8) CONFERENCE BOARD OF PENSIONS

Effective January 1, 2007, the Conference adopted the Clergy Retirement Security Program which had been established by the General Conference of the United Methodist Church. This plan supersedes and replaces the provisions of the prior plans. The church contribution rate under the Clergy Retirement Security Program is 12.50% of the active participant's plan compensation for a plan year. The church contribution rate under the Comprehensive Protection Plan is 3% for full-time clergy and three-quarter time clergy.

Under the provisions of the plans, the Conference is required to maintain an amount in its Deposit Account sufficient to provide for the monthly transfer of the church contributions on behalf of its active participants.

GREATER NEW JERSEY ANNUAL CONFERENCE OF THE UNITED METHODIST CHURCH

NOTES TO THE FINANCIAL STATEMENTS – (Continued)

December 31, 2021 And 2020

(9) DEFINED CONTRIBUTION PLAN

The Conference has a contributory pension plan for lay employees, covering all full-time employees electing to participate. Under this plan the Conference will contribute 6% or 12% based upon the employees position within the Conference. Contributions were approximately \$150,000 and \$171,000 for the years ended December 31, 2021 and 2020, respectively.

(10) MULTIEMPLOYER DEFINED BENEFIT PENSION PLANS

The Conference contributes to three multiemployer defined benefit pension plans – the Pre-82 Plan, the Clergy Retirement Security Program (“CRSP”), and the Ministerial Pension Plan (“MPP”). The Conference does not directly manage these multiemployer plans, which are managed by The General Board of Pensions and Health Benefits of The United Methodist Church. A majority of the Conference’s employees are participants in one of these multiemployer plans as of December 31, 2020, subject to eligibility requirements.

Each of these plans is organized as a nonelecting, noncontributory multiemployer church retirement plan, and therefore the plans are not subject to certain reporting requirements of the Employee Retirement Income Security Act of 1974 (“ERISA”), as amended. The plans’ certified zone statuses are not available since the plans are not subject to ERISA reporting requirements.

The risks of participating in a multiemployer plan are different from a single employer plan in the following aspects: (1) assets contributed to the multiemployer plan by one employer may be used to provide benefits to employees of other participating employers; (2) if a participating employer stops contributing to the plan, the unfunded obligations of the plan may be borne by the remaining participating employers; (3) if an employer chooses to stop participating in a multiemployer plan, the company may be required to pay the plan an amount based on the underfunded status of the plan, referred to as a withdrawal liability. If a plan were to terminate, if participants voluntarily withdrew or if there was a mass withdrawal, the Conference may also be required to make additional payments to the plan for its proportionate share of underfunded liabilities.

The following table presents information on the plans and the Conference’s participation in the plans:

| <u>Plan</u> | <u>Plan Employer Identification And Plan No.</u> | <u>Plan Funded Status As Of 12/31/2021*</u> | | |
|-------------|--|---|--|---|
| | | <u>Plan Assets 1/1/2021</u> | <u>Accumulated Benefit Obligation 1/1/2021</u> | <u>Annual Conference Contributions For The Year Ended 12/31/2021*</u> |
| CRSP | 336/335176/81 | \$ 2,520,654,197 | \$ 2,134,736,431 | \$ 1,836,878 |
| MPP | 336/335176/81 | 4,439,554,422 | 3,630,817,808 | - |
| PRE-82 | 336/335176/81 | <u>1,977,157,868</u> | <u>1,718,075,500</u> | <u>538,223</u> |
| | | <u>\$ 8,937,366,487</u> | <u>\$ 7,483,629,739</u> | <u>\$ 2,375,101</u> |

GREATER NEW JERSEY ANNUAL CONFERENCE OF THE UNITED METHODIST CHURCH

NOTES TO THE FINANCIAL STATEMENTS – (Continued)

December 31, 2021 And 2020

| <u>Plan Funded Status As Of 12/31/2020*</u> | | | | |
|---|--|---------------------------------|--|--|
| <u>Plan</u> | <u>Plan Employer Identification And Plan No.</u> | <u>Plan Assets 1/1/2020</u> | <u>Accumulated Benefit Obligation 1/1/2020</u> | <u>Annual Conference Contributions For The Year Ended 12/31/2020**</u> |
| CRSP | 336/335176/81 | \$ 2,237,383,068 | \$ 2,075,403,337 | \$ 1,544,144 |
| MPP | 336/335176/81 | 4,147,098,325 | 3,721,464,249 | - |
| PRE-82 | 336/335176/81 | <u>1,980,170,672</u> | <u>1,880,248,658</u> | <u>(1,821,858)</u> |
| | | <u>\$ 8,364,652,065</u> | <u>\$ 7,677,116,244</u> | <u>\$ (277,714)</u> |

* The table above reflects calculations based on a corridor funding methodology. On a market value methodology for the CRSP and MPP plans, for January 1, 2021 and 2020, market value of assets total \$7,576,235,218 and \$6,675,427,837, respectively, and the market liabilities total \$9,551,877,515 and \$8,767,837,530, respectively.

** Reflects a transfer of assets from the Pre-82 plan to the CRSP Plan in the amount of \$1,544,144 for 2020 and a prepayment for 2021 contributions. All required contributions were accrued and paid by the Conference for the years ended December 31, 2021 and 2020.

The plans' accumulated benefit obligations are determined annually by the plans' actuary. Significant actuarial assumptions utilized for the Pre-82 Plan include a discount rate of 6.625%, an expected rate of investment return of 6.625%, and an expected rate of salary increase of 1.68%. Significant actuarial assumptions utilized for the CRSP include a discount rate of 6.25%, an expected rate of investment return of 6.25%, and an annual cost of living benefit increase of 2.0%. Significant actuarial assumptions utilized for the MPP include a discount rate of 7.00%, an expected rate of investment return of 7.00%, and an annual cost of living benefit increase of 2.0%.

Plan assets for CRSP are invested in Multiple Asset Fund (MAF). The MAF is a mark-to-market fund with a target mix of asset classes of 10% Inflation Protection Fund, 25% Fixed Income Funds, 35% U.S. Equity Fund and 30% International Equity Fund. Actual allocation may vary slightly.

Assets supporting MPP Annuities are invested at Wespath with an overall target of 55% fixed income, 35% equities and 10% alternative investment. Actual allocation may vary slightly. The specific funds employed are the Fixed Income Fund, the Extended Term Fixed Income Fund, the Positive Social Purpose Lending Funds, the U.S. Equity Fund, the International Equity Fund, and the Special Opportunities Fund.

Plan assets for Pre-82 Plan were invested with a target mix of assets: 33% U.S. Equity Funds, 28% International Equity Funds, 28% Fixed Income Fund and 11% Inflation Projection Fund. Actual allocation may vary slightly.

GREATER NEW JERSEY ANNUAL CONFERENCE OF THE UNITED METHODIST CHURCH

NOTES TO THE FINANCIAL STATEMENTS – (Continued)

December 31, 2021 And 2020

(11) POST-RETIREMENT BENEFIT OBLIGATION

The Conference's post-retirement health care benefit plan provides health insurance coverage to employees with 20 years of service who retire directly from active service at or after the age of 62. Married employees eligible for the plan will also have coverage for their spouse. Upon an eligible retiree's death, spousal coverage continues for the spouse's lifetime.

Effective July 1, 2002 a person becoming an annuitant after July 1, 2002 with less than 20 years of annuity credit in the United Methodist Church at retirement shall share in the cost of the premium. The annuitant's share shall be 5% times the number of full years by which the annuity credit is less than 20.

Effective July 1, 2003 for an annuitant under the age of 65 commencing benefits after July 1, 2003, the Conference shall contribute an amount equal to the coverage cost of a Medicare-eligible annuitant, prorated for service years less than 20.

The Conference amended its post-retirement plan effective in 2021. Plan changes included the requirement for eligibility for post-retirement health for active employees is age 65 with 20 years of service. Retirees who are at least 62 years of age as of July 1, 2021 will be covered and the coverage level will depend on years of full-time appointment. Effective January 1, 2022, the plan design for medical plans was changed to reduce the burden of local church Shared Ministry collection (apportionment) to pay the premiums. The design changes were intended to minimize the impact on the participant while maximizing the premium savings for the Conference. As a result, some expenses shifted to the participants, including a higher deductible and some increases in co-pays. These plan amendments reduced the unfunded liability of the post-retirement plan by approximately \$20 million as of December 31, 2021.

| | <u>2021</u> | <u>2020</u> |
|---|------------------------|------------------------|
| Change in Benefit Obligation | | |
| Benefit obligations | \$ 61,091,461 | \$ 56,105,707 |
| Service cost | 1,468,778 | 1,279,238 |
| Interest cost | 1,642,441 | 1,839,027 |
| Plan amendments | (20,212,768) | - |
| Actuarial (gain)/loss | (483,746) | 4,683,073 |
| Actual benefits paid | <u>(2,210,706)</u> | <u>(2,815,584)</u> |
| Benefit obligation, end of year | <u>\$ 41,295,460</u> | <u>\$ 61,091,461</u> |
| Change in Plan Assets | | |
| Employer contributions | \$ 2,210,706 | \$ 2,815,584 |
| Actual benefits paid | <u>(2,210,706)</u> | <u>(2,815,584)</u> |
| Fair value of plan assets, end of year | <u>\$ -</u> | <u>\$ -</u> |
| Funded status of plan | <u>\$ (41,295,460)</u> | <u>\$ (61,091,461)</u> |
| Additional Amounts Recognized in the Statement of Financial Position | | |
| Current liabilities | \$ 2,210,706 | \$ 2,815,584 |
| Noncurrent liabilities | <u>39,084,754</u> | <u>58,275,877</u> |
| Net asset/(liability) at end of year | <u>\$ (41,295,460)</u> | <u>\$ (61,091,461)</u> |

GREATER NEW JERSEY ANNUAL CONFERENCE OF THE UNITED METHODIST CHURCH

NOTES TO THE FINANCIAL STATEMENTS – (Continued)

December 31, 2021 And 2020

| | <u>2021</u> | <u>2020</u> |
|---|----------------------|------------------------|
| Items Not Yet Recognized as a Component of Net Periodic Pension Cost | | |
| Prior service cost/(credit) | \$ (20,091,499) | \$ - |
| Net Actuarial (gain)/loss | <u>(20,965)</u> | <u>462,781</u> |
| Total | <u>\$ 41,295,460</u> | <u>\$ (61,091,461)</u> |
| Components of Net Periodic Benefit Cost | | |
| Service cost | \$ 1,468,778 | \$ 1,279,238 |
| Interest cost | 1,642,441 | 1,839,027 |
| Prior service cost/(credit) | <u>(121,269)</u> | <u>-</u> |
| Preliminary net periodic benefit cost/(income) | <u>\$ 2,989,950</u> | <u>\$ 3,118,265</u> |

The transition obligation and net actual loss for the post-retirement benefit plan that will be amortized from changes in net assets without donor restrictions into net periodic benefit cost over the next fiscal year are (in thousands) \$0 and \$0 respectively.

The following assumptions were used in accounting for the plan:

| | <u>2021</u> | <u>2020</u> |
|--|-------------------|-------------------|
| Weighted average assumptions for balance sheet liability at end of year | | |
| Discount rate | 3.02% | 3.35% |
| Expected long-term rate of return | N/A | N/A |
| Health care trend rates (pre-65/post-65) | | |
| Trend for next year | 6.50 / 8.00% | 6.00% / 7.50% |
| Ultimate Trend | 4.50 / 4.50% | 4.50% / 4.50% |
| Year ultimate trend reached | 2033 / 2033 | 2031 / 2032 |
| Measurement date | December 31, 2021 | December 31, 2020 |
| Weighted average assumptions for benefit cost at beginning of year | | |
| Discount rate | 2.72% | 4.45% |
| Expected Long-term rate of return | N/A | N/A |
| Health care trend rates (pre-65/post-65) | | |
| Trend for next year | 6.00% / 7.50% | 6.25% / -.035% |
| Ultimate trend | 4.50% / 4.50% | 4.50% / 4.50% |
| Year ultimate trend reached | 2031 / 2032 | 2032 / 2032 |

The following are the estimated future benefits expected to be paid:

| | <u>(In Thousands)</u> |
|-----------|-----------------------|
| 2022 | 1,752 |
| 2023 | 1,809 |
| 2024 | 1,865 |
| 2025 | 1,926 |
| 2026-2031 | 12,717 |

The expected fiscal year 2022 contribution is \$1,751,731.

GREATER NEW JERSEY ANNUAL CONFERENCE OF THE UNITED METHODIST CHURCH

NOTES TO THE FINANCIAL STATEMENTS – (Continued)

December 31, 2021 And 2020

(12) CONCENTRATION OF CREDIT RISK

The Conference maintains cash balance at TD Bank in excess of the \$250,000 FDIC insured limits. The Conference's uninsured cash balances totaled \$6,853,628 and \$1,646,180 as of December 31, 2021 and 2020, respectively.

(13) REIMBURSED EXPENDITURES

The Conference administers a comprehensive insurance plan, a health insurance plan and a pension and disability fund for all United Methodist churches affiliated with the Conference. The Conference invoices the churches to obtain reimbursement for the cost of insurance, pension, and disability plan payments made on behalf of the churches.

For the year ended December 31, 2021, the following amounts were collected and disbursed by the Conference for each respective benefit plan:

| | <u>Pension And Disability Plan</u> | <u>Health Insurance</u> | <u>Comprehensive Insurance Plan</u> | <u>Total</u> |
|--------------|--|-----------------------------|---|-----------------------|
| Collected | \$ 3,517,374 | \$ 6,057,543 | \$ 4,600,825 | \$ 14,175,742 |
| Disbursed | <u>(3,433,550)</u> | <u>(8,817,786)</u> | <u>(4,395,281)</u> | <u>(16,646,617)</u> |
| Net Activity | <u>\$ 83,824</u> | <u>\$(2,760,243)</u> | <u>\$ 205,544</u> | <u>\$ (2,470,875)</u> |

For the year ended December 31, 2020, the following amounts were collected and disbursed by the Conference for each respective benefit plan:

| | <u>Pension And Disability Plan</u> | <u>Health Insurance</u> | <u>Comprehensive Insurance Plan</u> | <u>Total</u> |
|--------------|--|-----------------------------|---|---------------------|
| Collected | \$ 5,102,257 | \$ 4,916,709 | \$ 4,181,000 | \$ 14,199,966 |
| Disbursed | <u>(3,125,746)</u> | <u>(6,799,550)</u> | <u>(4,338,773)</u> | <u>(14,264,069)</u> |
| Net Activity | <u>\$ 1,976,511</u> | <u>\$(1,882,841)</u> | <u>\$ (157,773)</u> | <u>\$ (64,103)</u> |

(14) REFUNDABLE ADVANCE

On May 4, 2020, the Conference received a \$979,452 loan under the Small Business Administration's ("**SBA**") Payment Protection Program (the "**PPP Loan**"). The Conference considered this to be a conditional contribution as it expected to meet the criteria for loan forgiveness upon incurring eligible expenditures and when its application for forgiveness was accepted by the SBA. The Conference considered the incurrence of eligible expenses and the acceptance of its application for forgiveness to be barriers in the PPP Loan agreement and as such, recognized contribution income when these conditions were substantially met. As of December 31, 2020, the Conference had recorded \$979,452 as a refundable advance. During the year ended December 31, 2021, the Conference met all conditions of the program and the loan was forgiven on October 21, 2021. As such, the loan is recognized in the Statement of Activities and Changes in Net Assets as other revenue in 2021.

GREATER NEW JERSEY ANNUAL CONFERENCE OF THE UNITED METHODIST CHURCH

NOTES TO THE FINANCIAL STATEMENTS – (Continued)

December 31, 2021 And 2020

On April 9, 2021, the Conference received a \$954,747 loan under the Small Business Administration’s (“SBA”) Paycheck Protection Program Second Draw Loan (“PPP Second Draw Loan”) under the Consolidated Appropriations Act 2021, Additional Coronavirus Response and Relief provisions. PPP Second Draw Loans are eligible for forgiveness if the Conference incurs qualifying expenses over a period of time not to exceed 24 weeks. The period of time in which qualifying expenses may be incurred commences upon receipt of the loan. Any portion of the loan not forgiven is payable over a 5-year period at an interest rate of 1%. The Conference considers the incurrence of eligible expenses and the acceptance of its application for forgiveness to be barriers in the PPP Second Draw Loan agreement and as such, will recognize contribution income when these conditions are substantially met. As of December 31, 2021, the Conference had recorded \$954,747 as a refundable advance. On October 21, 2022, the Organization was notified that the loan was forgiven by the SBA. As such, the loan will be recognized as PPP grant revenue in fiscal year 2022.

(15) RELATED PARTIES

The Conference incurred charges for various expenses of related organizations including salaries and other administrative costs. Amounts for these services for the year ended December 31, 2021 and 2020 are as follows:

| | <u>2021</u> | <u>2020</u> |
|-----------------------------|-------------------|-------------------|
| A Future With Hope | \$ 50,408 | \$ 3,361 |
| Next Generation | 119,931 | 43,157 |
| United Methodist Foundation | <u>125,000</u> | <u>141,901</u> |
| Total administrative fees | <u>\$ 295,339</u> | <u>\$ 188,419</u> |

The Centenary Fund provides annual support to a Conference’s program which serves the needs of retired clergy, widows and dependent children of deceased clergy. The amount received in 2021 and 2020 was \$770,000 and \$650,000, respectively.

The Conference collects contributions from local churches and individuals which are designated for A Future with Hope, The Centenary Fund and Next Generation Ministries. The amounts remitted to related organization in 2021 were \$65,172 to A Future With Hope and \$5,587 to The Centenary Fund and for 2020, \$20,000 to A Future With Hope, \$3,092 to The Centenary Fund and \$98,324 to Next Generation Ministries.

At December 31, 2021 and 2020, the Conference had the following related party receivable:

| | <u>2021</u> | <u>2020</u> |
|-----------------------------|-------------------|-------------------|
| United Methodist Foundation | \$ 181,797 | \$ 125,188 |
| A Future With Hope | 50,000 | 393,029 |
| Episcopal Office | - | 173,584 |
| Next Generation | <u>72,436</u> | <u>-</u> |
| | <u>\$ 304,233</u> | <u>\$ 691,801</u> |

The New Jersey Episcopal office of the United Methodist Church maintains a verbal agreement with the Conference to occupy office space. The lease was on a month-to-month basis. In 2020, the related rental revenue totaled \$12,000.

The Conference subsidizes a part of The Episcopal Office’s administrative expenses. In 2021 and 2020, the Episcopal Office received an allotment from the Conference of \$160,611 and \$138,060, respectively.

GREATER NEW JERSEY ANNUAL CONFERENCE OF THE UNITED METHODIST CHURCH

NOTES TO THE FINANCIAL STATEMENTS – (Continued)

December 31, 2021 And 2020

(16) BENEFICIAL INTEREST IN TRUST

Under the terms of the perpetual trust, the Conference has the irrevocable right to receive the income earned on the trust asset in perpetuity, but never receive the asset held in trust. The Conference has recorded the asset at the estimated fair value of the Conference's share of the beneficial interest in trust assets. Distributions from the trust assets are recorded as unrestricted investment income in the accompanying statement of activities unless restricted by the donor. The Conference did not receive any distributions in 2020 from the trusts. Change in value of the beneficial interest in the trust assets are record as unrealized gains or losses in the permanently restricted net assets.

A summary of the beneficial interest in trusts is as follows:

| | <u>2021</u> | <u>2020</u> |
|----------------------------|-------------------|-------------------|
| Balance, beginning of year | \$ 413,151 | \$ 375,227 |
| Change in value | <u>33,143</u> | <u>37,924</u> |
| Balance, end of year | <u>\$ 446,294</u> | <u>\$ 413,151</u> |

(17) CONTINGENCIES

The United Methodist Church ("**UMC**") is a party to the settlement of lawsuits alleging sexual abuse including claims for compensatory and punitive damages in connection with the National Council, Boy Scout's of America ("**BSA**") and its local chapters and others. On September 8, 2022, the U.S. bankruptcy judge assigned to the case issued her ruling approving the BSA restructuring plan. In this, the judge indicated that the United Methodist settlement meets the tests of bankruptcy law. The settlement (which is still subject to higher court approval and potential appeals) includes the UMC (all US Conferences) making a \$30M contribution to an approximately \$2.5 billion Survivor Trust Fund, of which, the Conference has been allocated \$910,420. The Conference intends to cover their contribution as follows: 75% (\$682,815) will be billed proportionately to each congregation over a three-year period; 25% (\$227,605) will be covered by the Conference. The Conference will make the full settlement payment in September 2023. In the interim, the UMC maintains their support of the Boy Scouts and leadership from both sides are working on revised agreements that provide more protection to the local churches; existing charters were extended through December 2022 and included these additional protections. Beginning in 2023, the UMC began offering two options to the Boy Scouts, an Affiliation Agreement, or a Facilities Use Agreement. Both options provide insurance, indemnification, and legal separation. The Affiliation Agreement enables local churches to keep all physical assets and insures all assets on the church's property insurance. The Affiliation Agreement also requires the BSA to perform background checks, to be renewed every two years. The Facilities Use Agreement legally separates the church from the Scout community, with no church or UMC obligation beyond sharing space.

At December 31, 2021, the Conference is a party to other lawsuits involving alleged clerical sexual abuse (six cases). Four of the cases are primarily in the discovery stage and two cases are inactive. There is no insurance coverage of the alleged clerical sexual abuse claims. While any litigation has an element of uncertainty, after reviewing these actions with legal counsel, management is of the opinion that the liability, if any, resulting from these actions is unknown at this time as they continue through the legal process.

GREATER NEW JERSEY ANNUAL CONFERENCE OF THE UNITED METHODIST CHURCH

NOTES TO THE FINANCIAL STATEMENTS – (Continued)

December 31, 2021 And 2020

(18) LIQUIDITY AND AVAILABILITY

The Conference strives to maintain liquid financial assets to be available as its general expenditures, liabilities and other obligations become due. Financial assets in excess of daily cash requirements are invested in Wespath's Multiple Asset Fund which may be redeemed on a daily basis.

Financial assets available for general expenditure, that is, without donor or other restrictions limiting their use, within one year of the balance date, comprise the following:

| | <u>2021</u> | <u>2020</u> |
|---|---------------------|----------------------|
| Cash and cash equivalents | \$ 7,103,628 | \$ 1,896,181 |
| Investments | 13,242,240 | 10,810,679 |
| Accounts receivable | 2,069,724 | 2,350,686 |
| Pledges receivable | - | 53,705 |
| Due from related entities | 304,233 | 691,801 |
| Interest receivable | <u>1,962</u> | <u>1,997</u> |
| Subtotal | <u>22,721,787</u> | <u>15,805,049</u> |
| Less: | | |
| Board designated investments-health reserves | 3,441,613 | 2,281,171 |
| Net assets with donor restrictions | <u>2,515,130</u> | <u>2,283,329</u> |
| Subtotal | <u>5,956,743</u> | <u>4,564,500</u> |
| Financial assets available to meet general obligations within one year | <u>\$16,765,044</u> | <u>\$ 11,240,549</u> |

(20) SUBSEQUENT EVENTS

The United Methodist denomination (“**UMC**”) has gone through several challenging years related to concerns of congregations and/or pastors disaffiliating from the UMC related to differencing views, understanding and attitudes regarding human sexuality. The Conference recognizes there will be different beliefs, traditions, understandings, and attitudes relating to Christian faith and our understanding of human sexuality and will work with congregations recognizing their different beliefs and understandings and remain united in our common mission. While some congregations and/or pastors may choose to disaffiliate from UMC, the Conference is committed to its mission and strategic priorities, goals, and resourcing strategies to recruit and equip transformational leaders that make disciples and grow vital congregations for the transformation of the world. At the Conference May 2022 Annual Conference, legislation entitled “A Call to Discernment and Renewal” was passed. This legislation lays out the process by which congregations can disaffiliate. Also presented at the conference, for informational purposes, were the term sheet (required due diligence and payments) and Connectional Covenant. At the May 2023 Annual Conference, eight churches of the Conference were approved for disaffiliation. These disaffiliations will begin in June 2023 and must be completed by December 31, 2023. The estimated impact on the Conference's operating budget is approximately \$700,000 in reduced shared ministry collections and \$150,000 in General Church apportionments. The impact of this lost revenue will begin in 2023, with the full impact occurring in 2024.

The Conference evaluated its December 31, 2021 financial statements for subsequent events through August 8, 2023 the date that the financial statements were available for issuance. The Conference is not aware of any subsequent events, other than the events described above, which would require recognition or disclosure in the financial statements.